Real Estate Leader Achieves Rapid Security and Operational Gains with SWG in 30 Days

Industry: Real Estate
Size: 10000+ employees
Region: United Arab Emirates

Business Problem

Our client, a real estate giant, faced security risks due to an ineffective Secure Web Gateway (SWG). With a tight deadline to implement a new solution, they needed robust protection across 7,500 users and production servers, requiring careful planning and seamless execution.

How Intertec Helped

Intertec played a pivotal role in executing the SWG rollout through a structured, phased approach:

- **Strategic Deployment:** Leveraging tools like SCCM, Intertec enabled smooth deployment of Netskope clients across all user endpoints.

- **Preemptive Configuration:** GPO policies and security settings were updated in advance to ensure readiness and minimize friction at go-live.

- **Close Coordination:** Intertec worked hand-in-hand with application teams to validate business-critical server access, ensuring zero disruption.

- **Stakeholder Alignment:** Proactive communication channels were established, providing regular updates, rapid issue resolution, and alignment on key milestones.

- **Customer-Centric Focus:** Every step was executed with user experience in mind—resulting in high adoption rates and minimal support tickets post-deployment.

Business Outcomes Delivered

- **Complete Rollout Within Deadline:** The new SWG was deployed successfully across all 7,500 users and servers, meeting the project deadline without extending legacy licenses.

- **Stronger Security Posture:** The organization gained advanced web protection, reducing exposure to cyber threats and protecting sensitive real estate data.

- **Uninterrupted Operations:** Critical business systems and applications remained fully operational during and after the migration, ensuring continuity and confidence.

- **95% User Adoption in First Month:** The smooth onboarding process led to a high adoption rate, reinforcing the success of user training and rollout strategies.

- **Elevated User Experience:** The intuitive deployment and fast response to issues ensured positive user feedback and minimal post-implementation friction.