

Efficiency and Savings: The HPE GreenLake for SimpliVity Advantage

Industry: Transportation
Size & Revenue: 68,000 | \$7.5 bn (approx.)



Business Problem

The client faced challenges with outdated HPE Blades, HPE Storage, and Huawei HCI systems, causing fragmentation, scalability limits, inefficiencies, performance issues, and security risks. They urgently needed standardization and a consumption-based, pay-per-use cloud model, expertly managed by the client.

How Intertec Helped

Intertec deeply understood the challenges faced by the client and recognized the critical role of innovative technology. Comprehensive consulting services were provided to thoroughly evaluate and construct a compelling business case for implementing a hybrid cloud solution, leveraging HPE GreenLake for SimpliVity hyperconverged infrastructure. This strategic approach significantly enhanced critical application performance, bolstered availability, and substantially improved cost-effectiveness, effectively reducing IT complexity and expenses. It seamlessly supported vital applications, alleviating capital expenditure burdens and delivering cash flow benefits for CFOs. Additionally, the solution empowered IT personnel with a streamlined, VM-centric interface, thereby enhancing operational efficiency.

Business Outcomes Delivered

Implementing HPE GreenLake for SimpliVity hyperconverged infrastructure revolutionized ongoing operations, liberating IT staff for core activities and turbocharging cash flow with a pay-per-use model. The benefits were profound:

- Experienced the best of both worlds with the unparalleled flexibility of HPE GreenLake's pay-per-use model, blending the advantages of public and private clouds seamlessly.
- Witnessed a remarkable 25% reduction in costs compared to alternatives, slashing operational expenses and optimizing budget allocations.
- Cut environmental impact in half, with a staggering 50% reduction in space and power consumption, contributing significantly to sustainability goals.
- Streamlined administration processes by a remarkable 40%, enabling teams to channel their energies into driving innovation and strategic initiatives forward.
- Unlocked substantial savings in storage expenses, boasting data efficiency ratios of up to 3:1, optimizing resources and maximizing ROI.